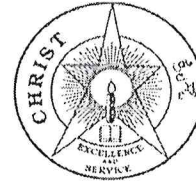


**SKILL DEVELOPMENT**



**CHRIST**  
(DEEMED TO BE UNIVERSITY)  
BANGALORE · INDIA

*Department of Commerce  
Presents*

**Alternative Asset Management  
(Hedge Funds) and their  
importance in finance**



**Speaker**  
**Mr Harjeet Singh**  
**MD & CEO of Stelios Asset  
Management Pvt. Ltd**

**25th November 2019,  
2:45 PM onwards  
@ Sky View, 10<sup>th</sup> Floor  
Central Block**



*Article View*



**CHRIST (DEEMED TO BE UNIVERSITY), BENGALURU – 29**

**DEPARTMENT OF COMMERCE**

**ACTIVITY / EVENT REPORT**

**ACADEMIC YEAR 2019-20**

PROGRAMME NAME:	Special session on Alternative Asset Management - Hedge Funds by Mr Harjeet Singh, MD & CEO of Stelios Asset Management Pvt. Ltd
DATE & TIME:	25 <sup>th</sup> November 2019, 2:45 PM onwards
VENUE:	Sky View, 10 <sup>th</sup> Floor, Central Block, Christ (Deemed to be) University, Bangalore Central Campus
EVENT DESCRIPTION:	Session on Alternative Asset Management (Hedge Funds) and their importance in finance
TOPIC DETAILS:	The working and operations of Stelios Asset Management Company
PARTICIPANTS DETAIL:	All CISI students from 2 <sup>nd</sup> year BCom and BCom Honours
FACULTY INCHARGE:	Dr. Raghunandan G
RESOURCE PERSON DETAILS:	Mr. Harjeet Singh, Mobile No: 98207 89589
NUMBER OF PARTICIPANTS:	100+ students
REPRESENTATIVES FEEDBACK:	Engaging and informative session. Great exposure to the corporate world.
EVENT OUTCOME:	Introduction to the workings of AMCs and focus on <b>gender equity</b> was made by means of equal working opportunities for everyone alike. The volunteers for the event were 1 male and 1 female



**CHRIST**  
(DEEMED TO BE UNIVERSITY)  
BANGALORE · INDIA

	student, ensuring gender equality from the Department's end as well.
--	--

CHIT 2019-20

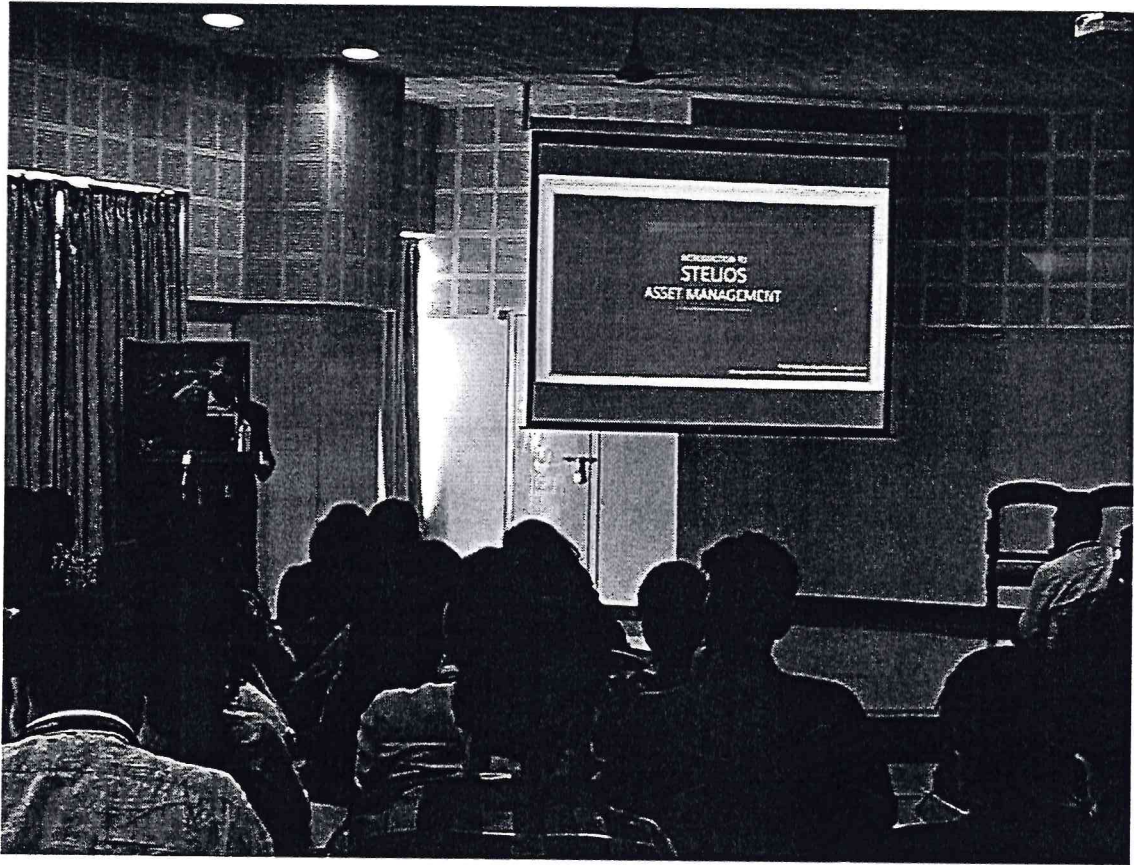
*Notula Vincent*





**CHRIST**  
(DEEMED TO BE UNIVERSITY)  
BANGALORE · INDIA

## ATTACHMENTS



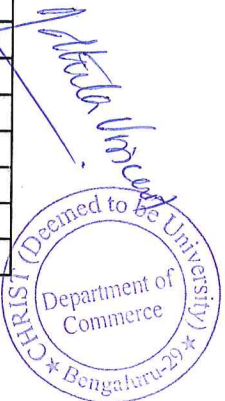
*Prof. Dr. Vincent*





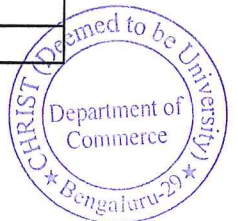
**PARTICIPATION LIST**

Register No	Student Name	Class Name	University E-Mail
1810102	ASWIN SEBASTIAN	4BCOMA	aswin.sebastian@commerce.christuniversity.in
1810103	BINIL THOMAS	4BCOMA	binil.thomas@commerce.christuniversity.in
1810104	JERIN JAMES	4BCOMA	jerin.james@commerce.christuniversity.in
1810105	MOHAMMED SUHAIB	4BCOMA	mohammedsuhaid@commerce.christuniversity.in
1810106	R ASHWANTH	4BCOMA	r.ashwanth@commerce.christuniversity.in
1810107	VARGHESE FOGY	4BCOMA	varghese.fogy@commerce.christuniversity.in
1810109	ANNA CHACKO	4BCOMA	anna.chacko@commerce.christuniversity.in
1810234	NOEL LEUCAS	4BCOMB	noel.leucas@commerce.christuniversity.in
1810235	RISHAB R JAIN	4BCOMB	rishab.r@commerce.christuniversity.in
1810236	SACHIN MAHATO	4BCOMB	sachin.mahato@commerce.christuniversity.in
1810237	VIVEK V KALRO	4BCOMB	vivek.kalro@commerce.christuniversity.in
1810238	AYUSHI JAIN	4BCOMB	ayushijain@commerce.christuniversity.in
1810239	BENCITA ANNETTE NAZARETH	4BCOMB	bencita.nazareth@commerce.christuniversity.in
1810240	DIYA SHAIJU	4BCOMB	diya.shaiju@commerce.christuniversity.in
1810241	FARIN TAJ S	4BCOMB	farin.s@commerce.christuniversity.in
1810242	HAVILAH PRARTHANA JOHNSON	4BCOMB	havilah.johnson@commerce.christuniversity.in
1810243	JANE TREASA JASON	4BCOMB	jane.jason@commerce.christuniversity.in
1810323	CHARLES JOSEPH	4BCOMC	charles.joseph@commerce.christuniversity.in
1810324	JEN JOSE	4BCOMC	jen.jose@commerce.christuniversity.in
1810325	KHETESHWAR SINGH B	4BCOMC	kheteshwar.b@commerce.christuniversity.in
1810326	MICHAEL D SEBASTIAN	4BCOMC	michael.sebastian@commerce.christuniversity.in
1810327	MOHAMMED TAQI	4BCOMC	mohammed.taqi@commerce.christuniversity.in
1810328	R NAIVE GLADWIN	4BCOMC	naive.gladwin@commerce.christuniversity.in
1810329	RISHAB JAIN	4BCOMC	rishabjain@commerce.christuniversity.in
1810330	SOUBHIK GHOSH	4BCOMC	soubhik.ghosh@commerce.christuniversity.in
1810331	SUBIN SAJI	4BCOMC	subin.saji@commerce.christuniversity.in
1810332	AGATHA VALERINA THOMAS	4BCOMC	agatha.thomas@commerce.christuniversity.in
1810333	ANAM FATIMA	4BCOMC	anam.fatima@commerce.christuniversity.in
1810335	CHAITHANYA V	4BCOMC	chaithanya.v@commerce.christuniversity.in
1810336	K SUDHA MOHAN	4BCOMC	sudha.mohan@commerce.christuniversity.in
1810337	MALARANI S	4BCOMC	malarani.s@commerce.christuniversity.in



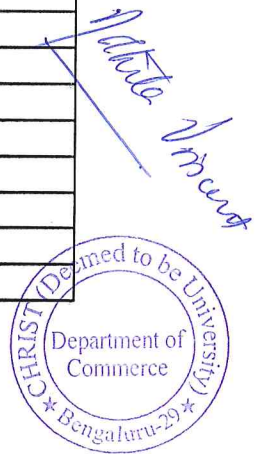


1810338	MITALI V SHANBHAG	4BCOMC	mitali.shanbhag@commerce.christuniversity.in
1810339	NITHYA JEEVAN	4BCOMC	nithya.jeevan@commerce.christuniversity.in
1810340	PREETHI D C	4BCOMC	preethi.dc@commerce.christuniversity.in
1810341	SANDHRA JAYARAJ	4BCOMC	sandhra.jayaraj@commerce.christuniversity.in
1810342	SHIVANI SINGH	4BCOMC	shivani.singh@commerce.christuniversity.in
1810343	SNEHA MARY JAMES	4BCOMC	sneha.james@commerce.christuniversity.in
1810344	AJITH KUMAR B	4BCOMC	ajith.b@commerce.christuniversity.in
1810345	DEEKSHITH DEVAIAH K J	4BCOMC	deekshith.kj@commerce.christuniversity.in
1810346	HARSHA VARADHAN REDDY V	4BCOMC	harsha.reddy@commerce.christuniversity.in
1810347	KEDARNATH	4BCOMC	kedarnath@commerce.christuniversity.in
1810348	KESHA S	4BCOMC	keshava.s@commerce.christuniversity.in
1810349	KUSHAL K L	4BCOMC	kushal.kl@commerce.christuniversity.in
1810350	MANOJ KUMAR M	4BCOMC	manoj.m@commerce.christuniversity.in
1810352	PRERAN S	4BCOMC	preran.s@commerce.christuniversity.in
1810353	SHANKER B	4BCOMC	shanker.b@commerce.christuniversity.in
1810354	SUMUKHA M	4BCOMC	sumukha.m@commerce.christuniversity.in
1810355	SUNIL KUMAR T	4BCOMC	sunil.t@commerce.christuniversity.in
1810358	VINAY KUMAR V	4BCOMC	vinay.v@commerce.christuniversity.in
1810359	ZAMEER PASHA M S	4BCOMC	zameer.ms@commerce.christuniversity.in
1810408	STEVE DAY PHILIP	4BCOMD	steve.philip@commerce.christuniversity.in
1810409	ADRIKA AGRAWAL	4BCOMD	adrika.agrawal@commerce.christuniversity.in
1810411	ISHITA RUNDA	4BCOMD	ishita.runda@commerce.christuniversity.in
1810412	KEERTHANA J	4BCOMD	keerthana.j@commerce.christuniversity.in
1810413	KUSHI CHORDIA A	4BCOMD	kushi.a@commerce.christuniversity.in
1810414	PRIYA	4BCOMD	priya@commerce.christuniversity.in
1810415	STEFFI SAJI GEORGE	4BCOMD	steffi.george@commerce.christuniversity.in
1810417	KIRAN S KURIAN	4BCOMD	kiran.kurian@commerce.christuniversity.in
1810418	JAYA VARDHINI P	4BCOMD	jaya.p@commerce.christuniversity.in
1810419	SANGEETHA R GOUDELLAR	4BCOMD	sangeetha.goudellar@commerce.christuniversity.in
1810420	DENNIS GEORGE	4BCOMD	dennis.george@commerce.christuniversity.in
1810421	JAYANTH D	4BCOMD	jayanth.d@commerce.christuniversity.in
1810422	JOEL MATHEW MATHEWS	4BCOMD	joel.mathews@commerce.christuniversity.in
1810423	JOMON YOHANNAN	4BCOMD	jomon.yohannan@commerce.christuniversity.in





1810424	K P JOHN	4BCOMD	kp.john@commerce.christuniversity.in
1810425	KRISHNA SHUKLA	4BCOMD	krishna.shukla@commerce.christuniversity.in
1810426	MOHAMMED MAZEN DAMDA	4BCOMD	mohammed.damda@commerce.christuniversity.in
1810427	MOHAMMED ZAID KHAN	4BCOMD	mohammed.zaid@commerce.christuniversity.in
1810428	MUZAMMIL AHMED	4BCOMD	muzammil.ahmed@commerce.christuniversity.in
1810430	NAVEEN KUMAR R	4BCOMD	naveenkumar.r@commerce.christuniversity.in
1810431	SACHIN M	4BCOMD	sachinm@commerce.christuniversity.in
1810432	SHREYAS ACHARYA K R	4BCOMD	shreyas.kr@commerce.christuniversity.in
1810434	VISHAL SINGH	4BCOMD	vishal.singh@commerce.christuniversity.in
1810435	ADITI V	4BCOMD	aditi.v@commerce.christuniversity.in
1810436	HARSHITHA P A	4BCOMD	harshitha.pa@commerce.christuniversity.in
1810437	HEENA FATHIMA A	4BCOMD	heena.a@commerce.christuniversity.in
1810438	MONIKA PRINCY S	4BCOMD	monika.s@commerce.christuniversity.in
1810439	NIDHI N RAJ	4BCOMD	nidhi.raj@commerce.christuniversity.in
1810440	S POOJITHA	4BCOMD	s.poojitha@commerce.christuniversity.in
1810441	SAMYUKKTHAA RANI PP	4BCOMD	samyukkthaa.pp@commerce.christuniversity.in
1810443	SYEDA AFREEN	4BCOMD	syeda.afreen@commerce.christuniversity.in
1810444	VARSHA P H	4BCOMD	varsha.philip@commerce.christuniversity.in
1810445	AKSHAY T L	4BCOMD	akshay.tl@commerce.christuniversity.in
1810446	AKSHAY VISHNU KEERTHI	4BCOMD	akshay.keerthi@commerce.christuniversity.in
1810447	ANUSH AV	4BCOMD	anush.av@commerce.christuniversity.in
1810448	ASHOKA P T	4BCOMD	ashoka.pt@commerce.christuniversity.in
1810449	CHEZHAN KUMAR B K	4BCOMD	chethan.bk@commerce.christuniversity.in
1810450	CHINMAYA S PADMANABHA	4BCOMD	chinmaya.padmanabha@commerce.christuniversity.in
1810451	DAVID ROMAN R	4BCOMD	david.r@commerce.christuniversity.in
1810456	KISHORE KUMAR S	4BCOMD	kishore.s@commerce.christuniversity.in
1810457	NITHIN R	4BCOMD	nithinr@commerce.christuniversity.in
1810459	PRATHIK KUMAR MS	4BCOMD	prathik.ms@commerce.christuniversity.in
1810460	VISHNU S	4BCOMD	vishnu.s@commerce.christuniversity.in
1810461	YADUNANDAN S	4BCOMD	yadunandan.s@commerce.christuniversity.in
1810462	ADYA RAMESH	4BCOMD	adya.ramesh@commerce.christuniversity.in
1810463	AISHWARYA M	4BCOMD	aishwaryam@commerce.christuniversity.in
1810464	ASHWINI V	4BCOMD	ashwiniv@commerce.christuniversity.in
1810465	BHAVANI C	4BCOMD	bhavani.c@commerce.christuniversity.in





1810466	D VAIBHAVEE RAJU	4BCOMD	vaibhavee.raju@commerce.christuniversity.in
1810467	DWAITHA P CHANDRU	4BCOMD	dwaitha.chandru@commerce.christuniversity.in
1810468	KEERTHANA D N	4BCOMD	keerthana.dn@commerce.christuniversity.in
1810469	LAVANYA M	4BCOMD	lavanyam@commerce.christuniversity.in
1810470	MALINI PAI N	4BCOMD	malini.n@commerce.christuniversity.in
1810471	NAYANA N	4BCOMD	nayana.n@commerce.christuniversity.in
1810472	NISARGA S N	4BCOMD	nisarga.sn@commerce.christuniversity.in
1810473	RAKSHITHA C	4BCOMD	rakshitha.c@commerce.christuniversity.in
1810474	SANDRA S	4BCOMD	sandra.s@commerce.christuniversity.in
1810475	TEJASHWINI SRINIVASAN	4BCOMD	tejashwini.srinivasan@commerce.christuniversity.in
1810476	VELANKANNI REENA D	4BCOMD	velankanni.d@commerce.christuniversity.in
1810477	YASHODA B G	4BCOMD	yashoda.bg@commerce.christuniversity.in
1810478	ADITYA G S	4BCOMD	aditya.gs@commerce.christuniversity.in
1810479	SHIVANAND J PAI	4BCOMD	shivanand.pai@commerce.christuniversity.in
1810480	YOGESH BABU H S	4BCOMD	yogesh.hs@commerce.christuniversity.in
1810481	BHAVANA H N	4BCOMD	bhavana.hn@commerce.christuniversity.in
1810482	HARINI VENKATRAMANAN	4BCOMD	harini.venkatramanan@commerce.christuniversity.in
1810483	MONIKA R	4BCOMD	monika.r@commerce.christuniversity.in
1811060	RASHMI SURANA	4BCOMH A	rashmi.surana@commerce.christuniversity.in
1811061	RIDHIMA AGARWAL	4BCOMH A	ridhima.agarwal@commerce.christuniversity.in
1811063	RITUL RANJIT ABRAHAM	4BCOMH A	ritul.abraham@commerce.christuniversity.in
1811064	SANYA JAIN	4BCOMH A	sanya.jain@commerce.christuniversity.in
1811065	SASHA MALHOTRA	4BCOMH A	sasha.malhotra@commerce.christuniversity.in
1811066	SHRUTI MISHRA	4BCOMH A	shruti.mishra@commerce.christuniversity.in
1811067	SREYA VINOD	4BCOMH A	sreya.vinod@commerce.christuniversity.in
1811068	SUHASINI SINGH	4BCOMH A	suhasini.singh@commerce.christuniversity.in
1811069	SUSHMA SHIVANI D	4BCOMH A	sushma.d@commerce.christuniversity.in
1811070	THENDRAL JAYANTHI RAJASEKAR	4BCOMH A	thendral.rajasekar@commerce.christuniversity.in
1811379	KETAN JAIN	4BCOMH D	ketan.jain@commerce.christuniversity.in
1811380	NARAYAN KAMATH S	4BCOMH D	narayan.s@commerce.christuniversity.in
1811381	SHUBHAM AGARWAL	4BCOMH D	shubhamagarwal@commerce.christuniversity.in
1811382	UTKARSH SHARAFF	4BCOMH D	utkarsh.sharaff@commerce.christuniversity.in
1811383	VEDANT HANDA	4BCOMH D	vedant.handa@commerce.christuniversity.in





1811384	JIGISHA CHITTORA	4BCOMH D	jigisha.chittora@commerce.christuniversity.in
1811385	MUKKA ARUNDATI	4BCOMH D	mukka.arundati@commerce.christuniversity.in
1811386	SHIVAKUMAR S	4BCOMH D	shivakumar.s@commerce.christuniversity.in
1811387	SONIA R REDDY	4BCOMH D	sonia.reddy@commerce.christuniversity.in
1811388	RAHUL R NAIDU	4BCOMH D	rahul.naidu@commerce.christuniversity.in
1811389	REBECCA ANN SAJI	4BCOMH D	rebecca.saji@commerce.christuniversity.in
1811390	SANJANA K S	4BCOMH D	sanjana.ks@commerce.christuniversity.in
1811391	SMRITI A SINGH	4BCOMH D	smriti.singh@commerce.christuniversity.in
1811393	NIDHEESH M	4BCOMH D	nidheesh.m@commerce.christuniversity.in
1811394	THIYAGARAJAN S	4BCOMH D	thiyagarajan.s@commerce.christuniversity.in
1811395	VARUN KARTHIK K V	4BCOMH D	varun.kv@commerce.christuniversity.in
1811396	ELZA MARIA VARGHESE	4BCOMH D	elza.varghese@commerce.christuniversity.in

*Radha Vincent*



## Contact

[www.linkedin.com/in/harjeetstan](http://www.linkedin.com/in/harjeetstan)  
(LinkedIn)

## Top Skills

Performance Management  
Trading  
Statistical Modeling

## Certifications

CFA  
CAIA  
FRM  
PRM

## Honors-Awards

Scholarship for Academic Merit  
Scholarship for Academic Merit  
Scholarship for Academic Merit  
Scholarship for Academic Merit  
Prafulla C. Mukerji Graduate  
Scholarship

## Publications

High Frequency Statistical Trading  
methods  
Statistical distributions in equity  
markets

# Harjeet Singh

Global MD & CEO at STELIOS Asset Management Pvt Ltd.  
Mumbai

## Summary

Harjeet, a Stanford alumnus, is a Global Markets professional with a rich experience in leading global Investment Banks, Financial Institutions & Consulting Firms in the areas of Financial Modeling & Advisory, Quantitative Finance, Derivatives Pricing & Hedging, Investment Management, Algorithmic Trading, Market/Quantitative Risk Management and Regulatory Capital Modeling. He holds CFA, FRM, and CAIA International charters.

He is currently the Global MD & CEO of Stelios Asset Management Pvt Ltd. Founded in 2019, STELIOS Asset Management has received Series A international VC funding for setting up global Hedge Funds as well as onshore/offshore India-focused Hedge Funds. The Investment Manager specializes in building multi-strategy hedge fund styles on different asset classes across global markets.

His other firm, QRAC, is a Quantitative Investment Research firm that specializes in building Quantitative Investment Strategies across global equities, commodities, currencies and fixed income for Institutional Advisory portfolios.

He is also consulting the Department of Economic Affairs – Ministry of Finance in Capital Markets Policy Formation. He is an Algorithmic Trading expert and has helped the Ministry in policy formation in Algorithmic Trading.

Harjeet is also Founder-Director of AmarGlobal Investment Advisors. His firm specializes in Long/Short Futures strategies, Option trading strategies and Prop Trend-following strategies through Algorithmic Trading. At EduEdgePro Pvt (subsidiary of AmarGlobal), he has collaborated with strategic partners such as Moody's Analytics, MCX and CISI (Chartered Institute of Securities and Investments) to deliver high-end Finance domain training to leading fund houses, investment banks, MNCs and financial institutions.

*Arturk Vasant*





---

## Experience

STELIOS Asset Management Pvt Ltd  
Global CEO, Board Member, Founder  
March 2019 - Present (2 years 10 months)  
Mumbai Area, India

STELIOS Asset Management has received Series A international Venture Capital funding (DIFC -registered fund) for setting up onshore/offshore India-focused Hedge Funds and global hedge Funds in international financial centers.

Stelios Asset Management Pvt Ltd is the Indian Investment Manager with office at BKC, Mumbai has been registered for carrying out the responsibility of managing an onshore India-focused fund in the form of SEBI-registered AIF CAT III Long/Short fund. "Stelios India Opportunities Fund" would be an Absolute return fund designed to generate absolute returns irrespective of market direction.

Stelios Dubai and Mauritius would look to set-up diversified multi-strategy long-short hedge fund styled funds, registered in respective jurisdictions, targeting absolute return managed on a non-discretionary basis through Algorithmic Trading for sophisticated investors.

DEA-NIFM Research Program, Ministry of Finance, Govt of India  
Sector Specialist and Consultant  
2017 - 2019 (2 years)

Harjeet has been consulting the Department of Economic Affairs – Ministry of Finance in Capital Markets Policy Formation through the DEA-NIFM Research program.

He is an Algorithmic Trading expert and has helped the Ministry of Finance in matters related to policy formation.

QRAC Pvt Ltd, (a FinTech initiative)  
Founder-Director  
2017 - 2018 (1 year)  
Mumbai Area, India



In FinTech, Harjeet has been Founder-Director on QRAC Pvt Ltd, which is a Quantitative Investment Research firm that specializes in building Quantitative Investment Strategies across global equities, commodities, currencies and fixed income.

QRAC employs multi-strategy approach on different asset classes in global markets. QRAC specializes in Long/Short Futures strategies, sophisticated Option trading strategies and Global Macro/Managed Futures strategies through Algorithmic Trading.

His Research firm has been servicing Institutional clients in Capital markets.

#### EduEdgePro Pvt Ltd (an EdTech initiative)

Founder-Director

2016 - 2018 (2 years)

Mumbai Area, India

Through his EdTech initiative, Harjeet has collaborated with Moody's Analytics and conducted specialized domain training sessions in Capital Markets for Exchanges, Regulators, Asset Management firms, Banks, Financial Institutions, Universities such as Securities and Exchange Board of India (SEBI), Multi Commodity Exchange (MCX), National Stock Exchange (NSE), Invesco Asset Management, Prudential Asset Management, JP Morgan Asset Management, Nomura, Morgan Stanley, London School of Economics and National Institute of Securities & Markets (NISM).

#### Accenture Consulting

Management Consultant

2015 - 2016 (1 year)

Mumbai Area, India

Investment Management (Top 3 US investment bank)

- Lead Project Manager on Strategic Client Reporting, a key global initiative at the investment bank to revamp its Investment Management systems and reporting
- Engaged with key stakeholders such as Business and Technology Heads and drove the Project Plan on both tactical and strategic legs of the project

Regulatory Capital Modeling (Top 3 UK investment bank)

- Conceptualized and constructed a global target booking model for optimal capital allocation





- Involved in building modeling tools that analyzed capital and financial datasets for regulatory risk compliance spanning Basel 3, CRD IV, Dodd-Frank in the areas of regulatory capital & liquidity risk
- Worked with onshore teams for assessing regulatory preparedness and modeling micro-scenarios for optimizing capital & liquidity allocation across legal entities
- Performed gap analysis within the regulatory constraints framework by working with credit data warehouses corresponding to credit risk metrics for counterparty credit risk & RWA calculations wrt standardized, foundation-IRB and advanced-IRB approaches

#### Credit Risk Advisory (Top 3 European bank)

- Created the Advanced Internal Rating-Based Self-Assessment Questionnaire for the adoption of Advanced IRB approach for retail portfolio
- Analyzed standardized and IRB methodologies for regulatory credit risk capital calculations
- Worked on design elements covering Definition, classification, segmentation of exposures & Risk Quantification wrt PD, EAD, LGD estimates for different pools of retail exposures

#### Quantitative Modeling Advisory (Top 3 US investment bank)

- Assessed margining requirements for derivatives spanning interest rates, FX & credit asset classes
- Involved in Model review and validation of Prime Brokerage Models
- Carried out audit review of model methodology documentation of a risk-based margining model

#### Nomura Securities

Manager, Global Markets

2011 - 2015 (4 years)

Mumbai Area, India

Manager, Global Markets

- Worked as a Global Markets professional, managing the Global FX and EMEA Credit trading risk portfolios as well as India-focused trading portfolios
- Rated amongst top management professionals for contributing to key regulatory capital initiatives with the global CRO
- Liaised regularly with important business stakeholders including global CRO, senior Risk Committee members & Head Traders to analyze regulatory capital requirements for global derivatives trading books

*Nikhil Vincent*



- Reviewed & amended Investment/trading policy for various Global Markets desks

**Standard Chartered Bank**  
Treasury Sales-Trader, Global Markets  
2009 - 2011 (2 years)  
Mumbai Area, India

- Provided corporate hedging solutions and handled trading mandates for clients
  - Generated more than USD 5 million in clientele revenues during 2010
  - Actively managed a portfolio of MNC clients & amongst the highest generators of clientele revenues for the bank through new client acquisitions & servicing existing client relationships
  - Handled trading mandates for clients, thereby managing interest rate & FX risks for large clients
- 
- Coordinated with the front office, middle office & technology groups to gather the requirements & deploy efficient process delivery for upgrading the existing systems/processes to ensure seamless end-to-end execution involving trade closure, booking, validation & settlement
  - Led the set-up of Structured Fixed Income business for middle market clients by liaising with key stakeholders to seek regulatory approvals, ensure product risk profiling, develop efficient client documentation & roll out key process/policy frameworks for the new business
  - Conducted gap analysis & streamlined controls & processes of front office systems by liaising with Middle office & IT teams for treasury reporting & analysis
  - Standardized data procedures & developed data quality & validation checks to be used for Front office treasury systems & reporting

**Merrill Lynch**  
Global Quantitative Research Analyst  
2008 - 2008 (less than a year)  
Greater New York City Area

- Worked as a Global Quantitative Researcher on the Wall Street
- Developed a Fixed Income Portfolio Performance Attribution Model for the Quantitative Strategy practice, an initiative of the Fixed Income division
- Conducted Portfolio Performance Attribution for the Merrill Lynch Investment Grade Corporate Bond Index vis-à-vis PIMCO's flagship bond index

*Notisha Vincent*





- Performed attribution on yield curve allocation – duration, convexity, twists; sectoral allocation & security allocation factors

## UBS

Investment Banking Analyst

2006 - 2006 (less than a year)

Mumbai Area, India

- Prepared a detailed feasibility studies for potential deals with leading real estate developers

---

## Education

Stanford University

Master of Science (MS), Financial Mathematics - (2007 - 2008)

XLRI Jamshedpur

Post Graduate Diploma in Business Management, Finance & Economics - (2005 - 2007)

University of Mumbai

Bachelor of Engineering (BEng), Information Technology - (2001 - 2005)

*Vincent Mathila*

